

BHC Distributors Win Major Car Dealership Contracts

BHC Distributors, a leading Solar PV equipment supplier in Ireland, has played a major part in helping the Charles Hurst Group – and its parent company, Lookers plc – in becoming more energy efficient by installing solar panels at a number of sites in Belfast and England.

Charles Hurst and Lookers chose BHC Distributors through a competitive tendering process to carry out all works required including design, supply, installation, commissioning of the systems and also obtaining grid connections.

BHC Distributors beat off competition from other Solar PV installers due to their high quality products and vast experience in the renewable energy sector.

The company recently completed the last of five separate 50kW solar panel installations for Charles Hurst dealerships in Belfast – at showrooms for the Nissan, Toyota, Land Rover, Peugeot and Citroen franchises.

It follows similar contracts for Lookers showrooms in Chester, Chelmsford, Blackpool, Crawley and Gilford.

BHC utilised Solarwatt PV panels, a German module manufacturer with over 20 years' experience in the industry. The company are 90 percent owned by Stefan Quandt of the BMW family. BMW and Solarwatt have strong partnerships due to this and their quality products stand side by side.

Being a quality German manufacturer and offering market leading 30 year product warranties, 30 year linear performance warranties and a 5 year all risks insurance package from AON with their glass on glass module range puts Solarwatt streets ahead of their module manufacturing rivals.

The Solarwatt module was a key factor for the Charles Hurst Group choosing to move ahead with the installations and the 5 year all risks insurance policy for the Solarwatt panel range which the Charles Hurst Group chose gave the company the peace of mind that their sizable investment had longterm security.

BHC have been installing Solarwatt panels for over six years and completed hundreds of installations both commercial and domestic; this allowed BHC to show the Charles Hurst Group the production over a several year period for Solarwatt modules in Northern Ireland, instilling further confidence that the panels performance was not degrading over time.

Coupled with the Solarwatt modules BHC used the Schweizer mounting system for the



trapezoidal and flat roof systems. The Schweizer system was designed and marketed by hilti for a number of years and had just come back re-branded as Schweizer in 2015. The mounting system comes with a 10 year warranty and fits in perfectly with BHC strategy of offering top quality products.

Delta inverters were chosen as being the perfect fit for the commercial installations. The 50kw inverter especially is fantastic for these installations and the 10 year warranty again shows the quality of the product.

BHC have previously used their superior products as an USP for their installation company – Solar Power NI - but from this year onwards BHC is now offering these products to the market in Ireland for installers wishing to gain a competitive advantage over their rival installers.

By purchasing Solarwatt, Schweizer, Immersun and Arbarr product's end users and installers alike can purchase

products safe in the knowledge that BHC deal directly with European manufacturers with vast experience and the quality control needed in order to serve the long lasting guarantees which are being promised.

BHC continuously make factory visits to their suppliers to keep abreast of future advancements and new product offerings and any purchasers have the added comfort of knowing that BHC fully test any products they offer prior to selling to the market.

They do this by investing their own time and money into their own installations. BHC offices and stores all have solar PV installed, their company car, the Tesla model S, is charged by solar and also wind at their home premises and BHC have just invested heavily into more wind projects in 2016.

Any potential clients can visit Ballycastle to see BHC's vast array of renewable energy technologies, installations and new products.

BHC
distributors

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